

Pendings:
A Leading Edge Indicator
Single Family Homes and Condos

	2008	2007
Camarillo		
January	41	64
February	54	74
March	<u>46</u>	<u>73</u>
Total 1st qtr.	141	211
April	69	72
May	69	69
June	<u>71</u>	<u>50</u>
Total 2nd qtr.	209	191
July	74	61
August	69	51
September	<u>74</u>	<u>42</u>
Total 3rd qtr.	217	154
October	73	40
November	37	30
December	<u>40</u>	<u>35</u>
Total 4th qtr.	150	105
Oxnard		
January	99	87
February	140	83
March	<u>167</u>	<u>76</u>
Total 1st qtr.	406	246
April	165	61
May	176	75
June	<u>206</u>	<u>62</u>
Total 2nd qtr.	547	198
July	228	63
August	231	54
September	<u>227</u>	<u>65</u>
Total 3rd qtr.	686	182
October	273	49
November	230	67
December	<u>219</u>	<u>59</u>
Total 4th qtr.	722	175

Single Family Homes and Condos - continued

	2008	2007
	Ventura	
January	48	70
February	75	69
March	<u>79</u>	<u>88</u>
Total 1st qtr.	202	227
April	91	71
May	92	78
June	<u>88</u>	<u>76</u>
Total 2nd qtr.	271	225
July	99	60
August	80	43
September	<u>91</u>	<u>49</u>
Total 3rd qtr.	<u>270</u>	<u>152</u>
October	90	53
November	71	49
December	<u>76</u>	<u>48</u>
Total 4th qtr.	237	150